Transforming your existing workforce to deliver your future business

Bev Keogh Director of Networks Business Assurance Scottish and Southern Electricity Networks



Powering our community

SSEN in numbers

Over 4,000 employees, working from 85 depots and offices in the heart of the community. We maintain 130,000km of overhead lines and underground cables

We have over 100 subsea cables, powering island communities Last year we handled over 550,000 calls from our customers And 106,000 substations!

Last year we gave £1m to local community projects through our Resilient Communities Fund

Our first priority is to provide a safe and reliable supply of electricity to the 3.8m customers we serve in the north of Scotland and central southern England



Transformation comes in many forms



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But...it's not just about Technology – it's about people too...



Transformation in SSEN – Powering our Futrue



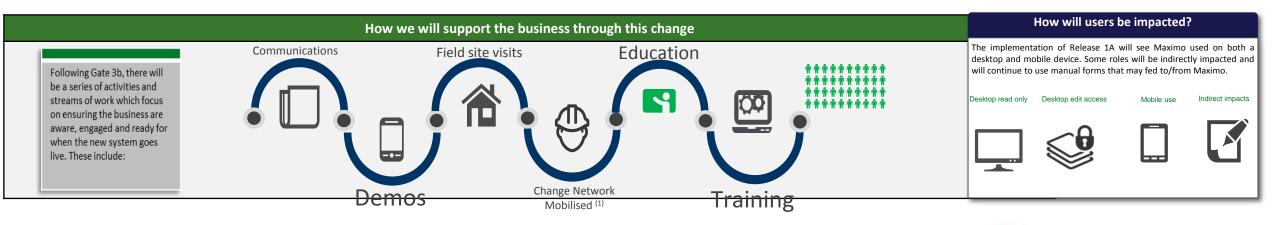


Our experience of delivering technology change



The people behind the change







Three key learnings to share...







Know your audience, everyone is different

Embedding change relies on taking people with you It doesn't end with a successful roll out of technology

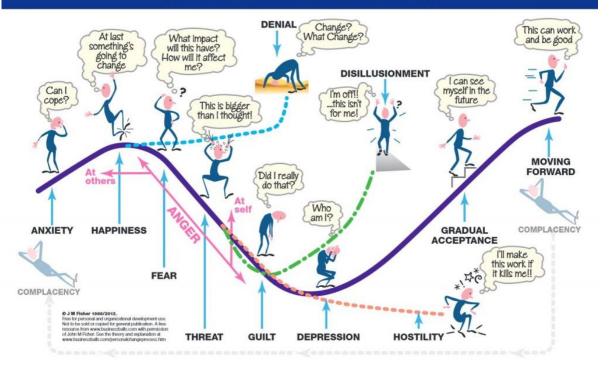




Know your audience, everyone is different

- Recognise behavioural change
- New technology can be intimidating
- One-size-fits-all solution doesn't work
- Capacity for learning is key
- Apprentices can become the teachers

The Process of Transition - John Fisher, 2012 (Fisher's Personal Transition Curve)





Embedding change relies on taking people with you

- Know your influencers and use them!
- Understand the true scale of change
- Identify single senior sponsors early
- Appoint credible Business Implementation Managers use your best people
- Open and honest two-way communication channels

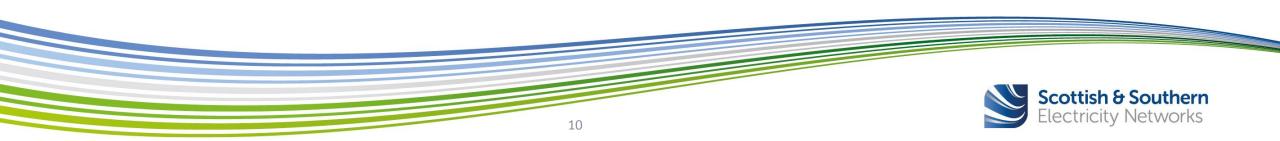




It doesn't end with a successful roll out of tech

- Beware of box ticking and back slapping too soon...
- A wide range of success measures should be considered –
 - Engagement scores, attrition rates, quality of data
 - Training completed, work orders issued, system performance





So where are we today – two years in...?





Final thought – be more human!

- People will naturally favour the status quo rather than pursue change, simply because it can be stressful.
- Change introduces new ways of thinking, most of us try to make it fit with what we already know.
- Humanising change can inspire people to feel empowered and involved.



